# **Sean Martin Casey**

I was born and raised in Marblehead and graduated from Marblehead High School in 1975. I lived in Marblehead from birth until leaving for graduate school; and lived in the Washington DC area for 20+ years after that. Even in this time away, I was never far from town — my entire family, and my wife's entire family, live in Marblehead. We moved back to Marblehead full time in 2008; and our two children are graduates of Marblehead High School.

I have an undergraduate degree in political science from Merrimack College and a graduate degree in Public Policy Studies from the University of Michigan. I am a Harry S Truman Scholar (the first from the state of Massachusetts), and I am a Project Management Professional (PMP Number 1355916).

For the past 37 years I have worked as a consultant in public policy, primarily to clients in the Federal government. In that time, I have worked extensively with regulations, and government programs and policies – often in support of implementing new programs, and new regulations.

Although my experience is primarily through a Federal regulatory setting, I do have experience with other levels of government; including implementing a large program in Louisiana as part of the response to Hurricane Katrina; and working with communities impacted by hazardous waste (Superfund sites). I have extensive experience in convening stakeholder group processes.

More locally, in the late 70s I was a founding member of a neighborhood association (the Shipyard Association), originally organized to address zoning issues in the neighborhood. I routinely attend town meeting, and have volunteered (although never chosen) multiple times to serve on various town commissions and advisory bodies. I am currently working on a book about Marblehead in World War II. Several chapters of the book have been published on the Marblehead Museum's web site (<a href="https://marbleheadmuseum.org/wp-content/uploads/2019/05/DDAY-World-War-ii-marbleheadmuseum.org/wp-content-19-Overlord-2.pdf">https://marbleheadmuseum.org/wp-content/uploads/2019/05/DDAY-World-War-ii-marblehead-sean-caseyChapter-19-Overlord-2.pdf</a>, and <a href="https://marbleheadmuseum.org/wp-content/uploads/2019/12/Chapter-3-December-7th-1.pdf">https://marbleheadmuseum.org/wp-content/uploads/2019/12/Chapter-3-December-7th-1.pdf</a> ); and I have given lectures on Marblehead in World War II at Abbot Library.

I have a deep understanding of Marblehead history, and Marblehead governance. I am familiar with Marblehead's bylaws, and how those bylaws interface with State and Federal regulations and laws. I believe such knowledge, along with a career immersed in government governance, would make me an ideal candidate to serve on the committee.

I can be reached at: seancasey01945@gmail.com

# **Sean Martin Casey**

## **Education & Certifications**

- M.P.P., Public Policy Studies, University of Michigan, 1982
- B.A., Political Science, Merrimack College, 1979
- Harry S Truman Scholar, 1977
- Project Management Professional (PMP), PMP Number 1355916

# **Experience Overview**

Sean Casey has over 37 years of experience in the design and implementation of a wide range of program implementation initiatives with government clients. His clients have included the Federal Departments of State, Energy, Defense, Agriculture, Transportation, Homeland Security, and Housing and Urban Development; and the Office of Personnel Management, the Environmental Protection Agency, the National Aeronautics and Space Administration, the Federal Emergency Management Agency, the Federal Aviation Administration, the National Nuclear Security Agency, the Millennium Challenge Corporation; and the State of Louisiana, among others.

Much of Mr. Casey's experience involves the development and delivery of training programs to certify participants to carry out certain functions; and to implement government programs.

Mr. Casey also has extensive experienced in convening and managing a wide range of group processes including program implementation and development, team-related processes (retreats, strategic planning), public processes (citizen forums, public hearings, public meetings), and inter-agency and multistakeholder forums. Many of these meetings include members of the Senior Executive Service, appointed political officials, corresponding private-sector executives, and representatives of nongovernmental organizations (NGOs). A number of these group processes were carried out under the Federal Advisory Committee Act (FACA).

Mr. Casey has also led or been a senior contributor to change management and leadership development engagements with the Federal Aviation Administration, the Security and Exchange Commission, the Defense Finance and Accounting Service, and the Defense Logistics Agency.

Mr. Casey's topical areas of expertise include:

- Project management
- Environmental compliance
- Radioactive and hazardous waste management
- Emergency preparedness
- Federal grants management
- Transportation air conformity
- National Bridge Inspection Standards (NBIS)

# **Employment History**

## **Colleague Consulting, LLC**

Senior Project Manager, 2012-present

## Sean M. Casey and Associates, LLC

• President, 2010-2011

## ICF International (1986-2010)

- Vice President, 2000-2010
- Principal, 1995-1999
- Project Manager, 1991-1994
- Senior Associate, 1988-1990
- Associate, 1986-1997

## **University of Michigan, Institute of Public Policy Studies**

Assistant Director for Academic Affairs, 1982-1985

## **Town Of Marblehead**

- Laborer, Sewer Department, Summer 1980
- **Summer Camp Counselor,** Summers 1976-1979

# WILLIAM E. CONLY 19 HEWITT STREET MARBLEHEAD, MA 01945 weconly@comcast.net

March 11, 2024

Select Board Town of Marblehead Abbot Hall 188 Washington Street Marblehead, MA 01945

To the Select Board, Town of Marblehead:

Please consider this my application for a position on the committee to study a proposed Marblehead Charter.

As a twelfth generation Marbleheader, I am committed to preserving Marblehead's unique history and guiding its future. I have been employed in Town departments and have an understanding of the way they function and their strengths and their weaknesses. As a Selectman for 23 years, I understand our Town government's back story. And I have been involved in the give and take of shaping its current story.

For forty years I was in the insurance business, most recently owning and operating my own agency.

Thank you for your consideration.

Respectfully submitted,

William E. Conly

#### **WILLIAM E. CONLY**

#### **EDUCATION:**

Marblehead Schools Cushing Academy University of Miami -- BBA

#### **MILITARY:**

National Guard, Yankee Division and Army Reserve 7 years Honorably Discharged 1959 - 1966

#### WORK:

1947 Marblehead Transportation Company (summers)
1956 Marblehead Fire Alarm Division (summers)
1959 New England Fire Insurance Rating Association
1963--1971 Travelers Insurance Company
1971 Thomas B. Knight Insurance Agency
1988--2000 Conly Lyman Insurance Agency

#### MARBLEHEAD GOVERNMENT:

1959-1974 Call Fireman
 1963-1975 Elected Water Commissioner
 1966 - Special Police Officer - Marblehead Assistant Harbormaster Boat
 1973-1989 Elected Selectman
 1994-2000 Elected Selectman (Total of 23 years)

 Chairman of Board 1976 Bicentennial and 350th Celebration

 1977-1989 Essex County Advisory Board (12 years)

 Massachusetts Water Resource Agency later MDC 2 years

Jaws of Life - Committee Chair
Ambulance Oversight Committee
911 Committee Chairman
Mitigation Committee
Essex County Scenic Byways Committee- 2009
Harbor Study Committee --2022
2000-to the Present Town of Marblehead Historical Commission
Assistant Town Moderator -- Town Meeting

#### CIVIC:

Marblehead Rotary Club - Past President; Paul Harris Fellow (36 years) Marblehead Savings Bank Trustee (20 years)
Marblehead Chamber of Commerce -- Person of the Year 1994
Marblehead Visiting Nurse Association Person of the Year - 1999
Marblehead Museum Historical Society Board of Directors (3 years)
Philip T. Clark Scholarship Fund - Clerk (25 years)
Philanthropic Masonic Lodge of Masons (60 years)
St. Michael's Church -- Vestry and committees
Gerry 5 Member

3/2024

OK's Member
Booster Club and Gridiron Club
Little League Football -- Founder, Coach and Referee (14 years)
Babe Ruth League - coach -(1 year)
Secret Post Office Santa Claus -- (30 years)
Old Marblehead Improvement Association Award --2017
Marblehead Chamber of Commerce -- 2023 Harbor Award

Corinthian Yacht Club: Commodore 2005 - 2006

#### PUBLICATIONS AND RESEARCH:

2017 - THE STORY OF A NEW ENGLAND ICON -- MARBLEHEAD LIGHT by Bill Conly

HISTORY OF GAS STATIONS 'GONE BUT NOT FORGOTTEN'

MARBLEHEAD WATERFRONT \* The Marblehead Transportation Company \* Ferries \* Police Boats \* Harbormasters by Bill Conly

#### **CIVIC PROJECTS:**

Researched history of and arranged replacement of MASSACHUSETTS CENTENNIAL MARKER at intersection of OCEAN AVENUE and BEACH STREETS commemorating the INDIAN VILLAGE OF Sachem Nanepashemet.

Researched history of MARBLEHEAD LIGHT and KEEPERS ("Wickies") and authored commemorative plaques placed at Chandler Honey Park in 2002.

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Amy N. Danforth Marblehead, MA 01945

March 21, 2024

The Select Board Abbot Hall Marblehead, MA

Dear Members of the Select Board,

I am submitting my candidacy for being named a member of the Charter Review Committee. I have followed the discussion of late, and am very interested in contributing my experience and perspective to the work ahead.

After a 30 year career at Fidelity Investments, I am now engaged in non profit work, and enjoying new pursuits. A significant area of expertise that I developed in my different roles at Fidelity was governance, organizational design, decision rights and evolving businesses to meet ever changing needs. The opportunity to evaluate the current governance approach in Marblehead, and to suggest changes, is very appealing to me as it is critical given the complexities we face now and moving forward.

My career and my work on volunteer endeavors has also given me the opportunity to become skilled at communications, consensus building and open dialog. I am an active listener, deeply curious, and a team player. I feel that my experience with diverse constituents in the workforce will serve me well, as the committee focuses on community engagement. I anticipate that this work will at times be contentious, as Marblehead is deeply rooted in its culture and traditions. There will need to be a balance of identifying opportunities for change, while being mindful of areas that are unique and important to our shared history.

My husband, Jock and I have lived in town for 34 years, raising our three children here. We believe in the importance of our local community and are supporters of Making Ends Meet, the Marblehead Counseling Center, the Food bank, the Friends of Marblehead Schools, the Marblehead Current, the Council on Aging and the Abbot Public Library. I am excited about the committee's work, as I believe that Marblehead has the opportunity to operate more efficiently, while having a more productive and positive relationship with its citizens.

Thank you in advance for your consideration. My LinkedIn profile is: <a href="https://www.linkedin.com/in/amy-n-danforth/">https://www.linkedin.com/in/amy-n-danforth/</a>
And my resume is included as an attachment. I look forward to hearing from you.

Respectfully submitted, Amy N. Danforth

## Amy N. Danforth

**Professional Profile:** Accomplished financial services executive with proven track record leading growth companies and building operational capabilities. Past president of one of Fidelity's fastest growing offerings, Fidelity Charitable, the largest grantmaking organization in the US. Named one of the top 50 women in philanthropy alongside Hilary Clinton and Melinda Gates. Additional experience in leading digital transformation of operations through technology. Long term employee of Fidelity Investments serving in increasing areas of responsibility across strategy, wealth management, distribution, investment products and fintech. Additional expertise in board governance and operations of mutual fund boards, and the board of Fidelity Investments LLC.

## Fidelity Investments May 2005- June 2021

#### **EVP, Fidelity Brokerage, Operations and Technology FBOT 2019 – 2021**

Reporting to L1 executive, ran strategic and annual planning, quarterly business reporting and regular portfolio reviews for the organization of 7,000 associates. Enhanced business metrics to equip leaders with better insights around key drivers of performance.

- -Operating leader of the global Operations Council focused on driving digitization, modernization and operational excellence.
- -Coordinated shift to Agile working teams across the FBOT organization and represented FBOT at enterprise level.
- -Focused on leadership progress on diversity, equity and inclusion and evolving the hybrid working model.

## **EVP, Enterprise Services 2016-2019**

- -Developed and launched the Discovery Ventures Program to broaden Fidelity's access to emerging fintechs. Hosted 8 week program, offering mentors, cross pollination of ideas and a "pitch" event. In association, represented Fidelity at MassChallenge and The Fintech Sandbox.
- -Head of operations for Fidelity's board comprising ensuring an impactful agenda, cogent materials and presentations to the board that supported discussion.
- -Executive lead on a strategically important enterprise initiative to launch a new investment offering.

#### President, Fidelity Charitable 2014- 2016

Executive leader accountable for expanding the use of donor advised funds broadly, and specifically at Fidelity. Increased new giving accounts, contributions and grants over 60%, and the charity became the largest grantmaking organization in the US. Assets in the program reached \$15b in 2016. Named one of the top 50 women in philanthropy, along with Hilary Clinton, Melinda Gates and others by Inside Philanthropy.

Success was fueled by building the digital, operational, investment and distribution capabilities of Fidelity Charitable Services, the operating division hired by the charity. Our division was one of Fidelity's fastest growing businesses.

Partnered with the independent board of trustees, including the committees for investments, audit, governance and the Trustees Philanthropy Fund activities. Provided media interviews to the New York Times, The Boston Globe and The Wall Street Journal, among other outlets. Donor advised funds were a focus of legislators in Washington DC; raised awareness of donor advised funds and educated government representatives in person on the Hill.

#### SVP, Fidelity Charitable 2008-2014

Demonstrated success at setting and executing strategy for growing the business, with a accountability for marketing, investments and program management.

- Led development of the growth strategy spanning 2008-2011 to significantly increase donor base, contributions, assets and grants. Strategy included investment product development, distribution, technology and people to drive overall expansion of capabilities, capacity and adoption.
- Launched the Charitable Investment Advisors Program to RIAs to manage Fidelity Charitable assets. Added alternative investments and enabled ESG investing by RIAs.
- Expanded the complex assets group to accept non publicly traded assets, including crypto currency.
- Enabled custody away, expanding distribution to firms such as UBS and Credit Suisse.
- Executed a strategic marketing plan to expand awareness of donor advised funds. Re-branded and launched new marketing, focusing on social channels. Expanded efforts in advisor media and events.
- Revamped the advisor digital experience to drive growth
- Led annual strategic and business planning resulting in back to back double digit growth

#### FMR Co Fund Board Operations 2005-2008

- Led operations and board communications to ensure impactful board meetings.
- Redesigned the board preparation process from end to end
- Led transition from a unitary fund board structure to a multi board structure. Executed change successfully

## **Boston Private Financial Holdings 2002-2005**

#### **SVP, Corporate Marketing, Investor Relations and Affiliate Services**

Drove greater integration and synergies among the banking, investment and financial planning affiliates across the LA, San Francisco and Boston areas. Additionally, accountable for corporate communications, investor relations and marketing. Affiliates operated banks, investment advisory and financial planning businesses. Boston Private Bank & Trust, RINET, Westfield Capital Management and Borel Private Bank & Trust were four of eleven affiliates.

**Sabbatical 2001-2002** 

Fidelity Investments 1986 – 2001

VP 1999-2001

As an executive contractor, focused on three strategically important initiatives during this period.

- Fidelity e.business first efforts establishing Fidelity's internet presence
- Fidelity Corporate Marketing member of first global brand team
- Fidelity Human Resources communications lead for corporate HR and EVP

#### VP Distribution Services, Retail Sales, Technology and Planning 1994 - 1999

- Led 800 person phone team across 4 sites who interfaced with Fidelity's HNW clients, or were responding to direct marketing.
- Operating leader of Fidelity's distribution companies around operations. Established executive Global Phones Board and supporting Global Operations Council to share best practices, increase efficiency and improve quality of execution across 10 companies.

#### VP HNW Services, Portfolio Advisory Services, Premium Services 1991 – 1994

Launched Fidelity's first differentiated service for HNW clients, Premium Services. Developed strategy and program and led implementation plan for 50,000 clients

- Leader of Portfolio Advisory Services, a managed account solution

#### VP, Broker/Dealer Services and Distribution 1986-1991

- -Executed agreements with broker/dealers to distribute Fidelity's Plymouth Funds with firms like Merrill Lynch, AG Edwards, and Smith Barney. Grew agreements from 15 to 225.
- Managed ongoing home office relationships with broker/dealers to increase visibility and sale of Plymouth Funds through their companies.
- Started as a dealer representative and was quickly promoted to RM role and then VP.

## **Boettcher and Company 1982-1986**

Registered assistant, Series 3, 7 and 63

First job out of college was as a licensed futures broker working on a small team of senior brokers. Added my series 7 and joined a broad based wealth management team as associate focused on managing relationships and trading with futures clients.

#### **Education – University of Colorado, Boulder**

BA, International Affairs

I am submitting my name for consideration to serve on the Marblehead Charter Committee.

I grew up in Dover, MA in the 1960s. My parents served on various boards and town committees. Dinner conversation was often about town issues and Town Meeting. I remember my first Dover Town Meeting when I was 18 and able to vote. I loved it, especially seeing people I knew get up to speak for and against articles and motions.

I moved to Marblehead in 1978 to work at Hood Sailmakers. I started attending Marblehead Town Meeting in the early 1980s. My husband, Larry Rosenfeld, and I raised our two sons in Marblehead. Max and Will both attended Marblehead Public Schools, graduating from MHS in 2007 and 2009. They continue their friendships with kids they grew up with—Larry and I are both very grateful for the childhoods they had here. And we love living in Marblehead.

Since the mid-1980s, my professional work has been in graphic design, focusing on book design and art direction including childrens' books. I've also honed my skills in writing, editing, and communications.

Marblehead government and initiatives depend on volunteers to keep things running. I've served with a variety of people on various boards and committees; the ones that work best are those with members who listen, keep an open mind, and collaborate to reach decisions. Considering other points of view is key, as is soliciting community input and making sure that communication is an ongoing effort.

I listened to the Collins Center for Public Management presentation to the Select Board on February 28. The initiative to create a town charter for Marblehead is challenging but important to lead Marblehead into the future. My experience of working with various boards/committees (schools, finance, health, parks and recreation, select board, planning, ZBA to name a few) gives me an appreciation for the priorities and ways of doing business that each has developed over many years. Change isn't always embraced. The Charter Committee will have to be honest and respectful in coming to conclusions while being transparent in supplying data and rationale for its conclusions. Not everyone is going to be happy about the committee's recommendations, but they should be confident that the process and conclusions were deliberated appropriately.

I support the Select Board's efforts to put together a Charter Committee with members who are ready to put in the time to research, communicate, and deliberate in forming recommendations for the Select Board and Town Meeting consideration. This process is a beginning, not an end, to creating a charter for the town of Marblehead.

Respectfully,

Amy Drinker

Attached: Marblehead activities CV

Amy Drinker March 22, 2024

Marblehead, MA 01945, Marblehead resident since 1978

### CV re: Town of Marblehead

Marblehead Recycling Committee, 1990s (don't remember the exact years)

"Trash is a Waste," created/built the original swap shed

Friends of the Marblehead Public Schools, board member 1998—2005

Worked on the Grants committee for four years

Marblehead School Committee, 2004—2010, three years as chair, one year as secretary

Marblehead Public Schools Building Oversight Committees, full terms except as noted:

Marblehead High School

Marblehead Veterans School (including establishment of The Magic Hat and moving the Farmers Market to Vets site from the old Middle School)

Village School (inc. negotiations with the MSBA and Lori Ehrlich to secure funding)

Glover School (first two years)

Marblehead Museum, served on the board 2013—2020 (April), continuing volunteer work

Harbor Plan Committee, 2021—2023

Article 44 Committee (appointed by Moderator Gary Spiess), vice chair, 2022—2023

#### Graphic design, art direction, editing, and production/print services for books about Marblehead

Celebrating the Old Town House, 2013 (donated services)

Wednesdays in Marblehead, by Eyal Oren, 2014

Celebrating Abbot Hall, 2015 (donated services)

Marblehead Light, by Bill Conly, 2017

A Tour of the Jeremiah Lee Mansion, Marblehead Museum, 2018 (donated services)

The Paintings of J.O.J. Frost, By Bethe Lee Moulton, 2019 (donated services)

Marblehead's Waterfront, by Bill Conly, 2021

Celebrating Fort Sewall, 2022 (donated services)

Marblehead Snapshots, Fred Litchman, by Marblehead Museum, 2023 (donated services)

Select Board Town of Marblehead Abott Hall Marblehead, MA 01945

**RE: Charter Committee** 

Dear Select Board:

Please consider this letter of interest, accompanied by my resume, as a formal submission for your consideration.

Along with over eight years of Board/Commission service here in town, I also work with other municipalities on a regular basis in my every day job. Working with local government is a passion for me-I find the operations and processes fascinating as they often greatly differ from the private sector and pose a different set of challenges.

In my mind, the value this committee will bring is not necessarily tied to the outcome but the analysis and deep dive of how our town operates under the current structure. The required collaboration among the committee members with the departments will unveil opportunities to improve operations even if the charter does not happen. Transparency by all will be critical for a true evaluation and meaningful recommendation to be complete.

Thank you in advance for the consideration.

Sincerely,

Rossana Ferrante, Esq.

## **EDUCATION**

BABSON COLLEGE, Wellesley, MA SUFFOLK UNIVERSITY LAW SCHOOL, Boston, MA UNIVERSITY OF NEVADA, LAS VEGAS, Las Vegas, NV M.B.A. Courses 2010 J.D. May 1998 B.A., May 1995

## BAR MEMBERSHIP/LICENSES/BOARDS

Admitted to the Massachusetts Bar- Active

Massachusetts Real Estate Broker- Active

Town of Marblehead- Recreation & Parks Commission- Active

Town of Marblehead Planning Board

November 2016 - June 2023

New England Wireless Association- Board Member- Active

Women's Wireless Leadership Form- New England Representative- Active

December 1998 - Present

June 2002 - Present

November 2016 - June 2023

December 2022 - Present

April 2023 - Present

## **SUMMARY**

High-energy, seasoned (20+ years) infrastructure development professional leading high-performance teams and overseeing multi-faceted complex projects across New England and the greater Northeast. Passionate in promoting collaborative cross-functional teamwork, meaningful and productive communication across teams and a proactive results-oriented mindset.

## **CURRENT EXPERIENCE**

## NETWORK BUILDING + CONSULTING, LLC, Chelmsford, MA

May 2020- Present

Market Director leading real estate, project management and engineering services, including real estate, utility, fiber design and EV charging station infrastructure development. Oversight of a seasoned market team highly experienced in large scale turn-key infrastructure development projects, government relations, ROW entitlements, small cell deployment, new site builds, modifications, landlord negotiations and engineering. Frequent and effective collaboration with government officials across multiple municipalities in Massachusetts and State agencies to secure necessary permitting approvals and policy implementation. Responsible for market financial performance including business development and sales goals of \$7 - \$10 million dollars. Responsible for everyday operations and driving company core values- Entrepreneurial Spirit, Relentless, Love to Win and Personal Care.

#### PREVIOUS EXPERIENCE

## QUALTEK- EMPIRE TELECOMMUNICATIONS, Billerica, MA

Director of Site Acquisition, New England

June 2018- August 2019

- Managed and led three functions- site acquisition, compliance and A&E for over 700 modification projects
- Lead and drive small cell development team and project scope, including all real estate and utility work
- Lead process improvement, accountability, and overall training across multiple teams

## MOBILITIE, LLC Costa Mesa, CA

Northeast Regional Director- Entitlements

August 2016 - June 2018

- Lead twenty-three (23) remote direct reports across the Northeast (New England, BAWA, NY/NJ, DE & PA)
- Oversaw all permitting-related interaction with city and town officials: 6,000 sites across the Northeast
- Average number of team permit approvals per month across the region: 150 to 200+

## XO COMMUNICATIONS Waltham, MA

## East Region- Sr. Manager of Real Estate

July 2015- July 2016

- Oversaw a team of seven (7) people located across the East Region focused on closing building access agreements to enable fiber services to be brought into buildings for existing tenants- 60+ deals per month
- Worked with market teams to drive new business for multi-tenant locations and new building opportunities
- Drove implementation of new processes for purposes of resource efficiencies

#### GOODMAN NETWORKS Plano, TX

Site Acquisition Manager- Consultant

June 2014- July 2015

- Negotiated and manage telecommunications real estate deals in various markets- MA, CA, IL/WI
- Project managed all aspects of site acquisition- real estate negotiations, permitting and project management
- Managed client relationships and outside vendors including A&E firms, permitting firms, etc.

# NGP MANAGEMENT, LLC (Dunkin' Donuts Franchisee- Portfolio of 125+ Locations), North Reading Senior Manager of Real Estate & Asset Management

(Direct Report to President)

June 2012- May 2014

- Drove and managed strategy & development of new Dunkin' Donut locations across New England
- Negotiated leases and purchase and sale agreements for inline, end-cap and ground up development
- Managed franchisor/franchisee relationship with Dunkin' Brands on development related matters/issues
- Oversaw all asset management related matters for over 125+ Dunkin' Donut locations and four shopping plazas
- Renegotiated existing leases and managed renewals- \$120K+ reduction in annual rent
- Managed tenant relationships and vacancies for shopping plaza/surplus properties
- Worked with outside counsel on legal real estate matters, including control documents, evictions, and vendor issues

#### MARSHALL RETAIL GROUP, LLC Las Vegas, NV

Vice President of Business Development, National (Direct Report to CEO)

November 2011- May 2012

Details omitted due to shorter period of employment details- available upon request.

#### DUNKIN' BRANDS, INC., Canton, MA

Manager of Retail Development, New York Market National Manager of Franchising & Development Services October 2010 – November 2011 July 2006 - September 2010

Manager of Retail Development, New York Market, National Manager of Franchising & Development Services

- Managed a team of (6) Development Field Executives who advised franchisees on how to develop locations
- Accountable for the retail development of Dunkin' Donuts restaurants in NY, NJ and CT- market strategy & execution of (40) new store openings per year (2011 Goal achieved- over \$10 Million in first year sales)
- Responsible for selling and influencing senior leadership on new market opportunities and how to capture them
- Calibrated and managed franchisee relationships and development agreements
- Worked closely with corporate senior leadership and franchisee leadership to identify opportunities to grow
- the brand and drive franchisee profitability through smart development
- Created and implemented a co-branding relationship with Citizen's Bank- real estate and marketing program
- Recipient of the 2007 Development Innovation Award: a new development training program for franchisee
- Implemented and maintained national real estate site selection standards and processes
- Served as a corporate liaison between Senior Leadership and the real estate and construction field team executives
- Managed software vendors that provide national site selection analytics & tools

To the Marblehead Select Board:

I would like to throw my hat into the ring for a position on the Marblehead Charter Committee. I am very qualified with well-honed skills and extensive experience in the following areas that would be needed for Charter creation, acceptance, and implementation:

Strategic and architectural planning - The development of a Marblehead Charter will require a classic strategic planning process. This process begins by documenting how the Town works today and its required capital and human resources. From there the process needs to understand real and perceived advantages and disadvantages by resident segment (Townies, Elders, etc.), identify future issues facing the Town (climate change, state-imposed zoning rules, etc.) and explore opportunities to increase government responsiveness and efficiency and reduce costs. A competitive analysis relative to what other towns are doing also needs to be undertaken. From this background work, a set of objectives must be formulated that would guide Charter creation. At Acme Packet I was responsible for defining and driving the strategic planning process. At Wellfleet, I was a major contributor. My undergraduate architectural training has influenced the way I find solutions since I do believe that "form follows function."

**Product creation** – The Charter will be a new "product." It must be conceived to satisfy the current and future needs of the Town residents with improvements in the way the Town is governed and operated. This is what I have done in every company that I have worked for.

**Marketing, public relations and sales** – The Charter "product" must be marketed and sold to the residents of Marblehead. Its features and benefits will need to be summarized in easy-to-understand terms and compared to the prior way(s) of town operation and governance. I have over 30 years' experience in doing this for innovative technology-based companies and their products.

**Finance** – In the creation of the Charter, opportunities for improving government responsiveness and efficiency and reducing costs should be explored. I have an MBA in finance and have developed \$40M operational budgets for 1000 employees and the associated capital budgets.

I welcome the opportunity to understand your vision for the Committee and answer any questions regarding my background and qualifications.

Sincerely,

James (Seamus) Hourihan III

# JAMES (Seamus) J. HOURIHAN III

Seamus offers over 35 years of experience encompassing executive management, strategic planning, marketing, public relations, product management, distribution channels, business development, M&A, and finance roles performed at VoIP, IP networking, web infrastructure and computer companies. Before retiring in 2015, he was a prolific speaker on the networking trade conference and investor circuit and is the author of several guidebooks and numerous articles. Seamus was recognized by Internet Telephony magazine as one of the "Top 100 Voices in IP Communications."

#### **EXPERIENCE:**

#### 2001-2013 ACME PACKET, BURLINGTON, MA

Senior VP, Strategy, Marketing and Product Management for #1 session border controller company. Revenue grew from \$0 to \$307M before the 2013 acquisition by Oracle for \$2.1B. Created a brand-new product category – session border control. \$125M IPO in 2006. Identified and integrated several acquisitions.

#### 1990-1996 WELLFLEET COMMUNICATIONS, BILLERICA, MA

VP, Market Development for #2 network router company. Revenue grew from \$5M to \$384M before \$2.7B merger with Synoptics creating Bay Networks. Fortune Magazine's fastest growing company in 1992 and 1993. \$45M IPO in 1994.

#### 1977-1986 DATA GENERAL, WESTBORO, MA

Eight-year apprenticeship at the fastest growing company to \$1 billion in sales at the time. Experience spanned finance, sales support, market planning, product management and distribution channel planning. Highlights include serving as Sales Planner and Controller for 1000-person sales organization with \$40M budget, new computer system conception and marketing resulting in \$300M revenue over first 3 years, and modernization of distribution channel strategy and policies.

## Other years MASSCOMP (1986-1989), Bright Tiger (1996-1998), Pingtel (1999-2001)

Provided a variety of sales and marketing services as senior/executive employee or consulting services from my company High Ridge Consults.

#### Other EASTERN YACHT CLUB, MARBLEHEAD, MA

Treasurer, 2004-2007 – introduced computer-based budgeting, and MBOs for General Manager. Updated dues and fees policies.

## Other TOWN OF MARBLEHEAD, HEALTH DEPARTMENT

Incinerator stoker, trash barrel thrower and orange trash truck driver. 1972-1975 summers and college vacations

#### **EDUCATION:** BABSON COLLEGE, BABSON PARK, MA

Master of Business Administration, 1978
Concentration in Finance and International Business.

Concentration in Finance and international business

# **DARTMOUTH COLLEGE, HANOVER, NH**Bachelor of Arts, Magna Cum Laude, 1976

Concentration in Architecture with High Distinction.

**MARBLEHEAD HIGH SCHOOL, 1972** 

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## Ronald Leonard Grenier 17 Sagamore Road Marblehead, Ma 01945 (781) 631-1731/rongrenier65@gmail.com

### **MILITARY SERVICE**

1967-1971 UNITED STATES AIR FORCE

## **EDUCATION**

**Master of Public Administration** - Maxwell School of Public Citizenship, Syracuse University. Concentation in Management & Finance.

**Bachelor of Arts** - Saint Francis College, Biddeford, Maine. Dual Majors in Business Administration & Political Science

## **MUNICIPAL EXPERIENCE**

## 2007 – 2008 TOWN ADMINISTRATOR, CHEBEAGUE ISLAND, ME

-- Managed the state mandated transition process of Chebeague Island's secession from the Town of Cumberland to operate as a separate municipality i.e, the Town of Chebeague Island.

## 2008 – 2012 TOWN ADMINISTRATOR, TOWN OF NEWCASTLE, MAINE

--Assist the Board of Selectmen in managing Town of Newcastle public affairs in directives of the Board; and prepare reports and recommendations on pertinent agenda items or subjects needed for decision making by the selectmen. Responsible for overseeing the entire spectrum of the Town's accounting, budgeting, investment, invoicing and financial activities and reporting. Oversaw supervision of all public safety departments, solid waste and transfer station, harbormaster, shell fish warden, animal control and health officers, the code enforcement officer and inspectors, public works employees, the assessor and town clerk. Directed public works activities including highway/public rights of way and road maintenance and construction, snow removal, and equipment maintenance.

## STATE GOVERNMENT EXPERIENCE

## 2001 - 2007 AUDIT CHIEF, MASS TURNPIKE AUTHORITY, BOSTON

-- Oversee the internal and toll audit functions, operations and staff of the Turnpike Authority with annual revenues of \$250 million. Coordinate all outside audits and investigations with State and Federal external audit and oversight agencies. Assigned to independent Judge appointed to oversee the CA/T Project Cost Recovery Task Force. Managed the daily activities of the inter – disciplinary staff of experts. Managed a five - year strategic audit plan to complete 3 billion dollars of financial audits.

## 1999 - 2001 DIRECTOR FACILITY OPERATIONS, SALEM STATE

-- Developed annual operating and capital budgets and participated in the comprehensive planning process of the college campus with over 150 acres and 2 million square feet in building space. Managed priority work assignments of over 100 staff in multi-disciplinary areas of energy/utilities services and contracts, vendor and consultant services, operation of the campus power plant, buildings and grounds management and preventive maintenance. Conducted employee recruitment, administered performance evaluations, managed the disciplinary process under the College's collective bargaining agreement and participated in labor relations matters including contract negotiations.

### Page Two

# 1991 – 1999 DIRECTOR OF ADMINISTRATION & FINANCIAL CONTROLS, CENTRAL ARTERY TUNNEL PROJECT/BOSTON

--Managed the state's oversight of the Bechtel/Parsons Brinckerhoff accounting, internal controls and administrative operations of the project. Supervised staff from various disciplines in key functional areas including financial management; budget and fiscal affairs; internal and programmatic auditing; contract administration and procurement; owner - controlled insurance program, human resources and professional development/training, and information technology. Enforced state regulations, policies, directives, and standard operating procedures for compliance with applicable statutory, regulatory and financial requirements. Serves as principal liaison to Federal and State regulatory and watchdog entities on matters pertaining to auditing and financial safeguards and controls.

# 1989 – 1991 DIRECTOR, OFFICE OF PLANNING & CAPITAL BUDGETING, CONNECTICUT BOARD OF HIGHER ED HARTFORD, CT

-- Directed the facilities planning office workload, supervised the professional staff, as well as oversaw the work products of engineering and architectural consultants. Prepared facilities planning and budget related policy position papers, reports and policy recommendations for presentations and briefings to the Commissioner of Higher Education and Board of Governors. Developed and managed the system - wide annual capital budget and the five-year facilities plan for Connecticut Higher Education System covering 23 campuses. Reviewed proposed campus master plans and design plans of individual campus capital projects. Coordinated real property issues including sale and leasing of land and/or buildings with appropriate campus Board of Trustees, state entities, and authorities including the Governor's Office of Policy and Management.

## 1985- 1989 DEPUTY SUPT, BUREAU OF STATE OFFICE BLDGS, BOSTON

-- Directed the finance and administration activities of a state property management agency with annual budget in excess of \$35 million and approximately 175 employees. Developed capital budget and strategic master plans for facility repairs and renovations, equipment renewal and replacement, and grounds maintenance and landscaping. Managed the Bureau's internal operations, administrative and finance functions including managers and staff in areas of budget, contract administration, accounting, purchasing, MIS, and warehouse operations. Managed a Comprehensive Energy Savings Agreement to overhaul HVAC with savings in excess of \$5 million.

# 1982 – 1985 EXECUTIVE ASSISTANT& SENIOR MGT ANALYST, OFFICE OF INSPECTOR GENERAL, BOSTON

- -- Directed the administrative and financial operations of the office related to budget, personnel, purchasing, facilities/space planning, and systems management. Prepared official agency reports and correspondence including press releases and media briefings for the Inspector General, as well as appropriate state and legislative leaders and officials of the audited organizations. Developed the agenda and preparation of materials and documents related to monthly meetings of the Inspector General Oversight Board.
- -- Subject matter specialist on agency reviews and program audits related to the award and implementation of public design and construction contracts, maintenance operations of state facilities, and the acquisition of real property and the physical assets maintained by the state.

## Page Three

## FEDERAL GOVERNMENT EXPERIENCE

1975 –1982 U.S. GENERAL ACCOUNTING OFFICE

WASHINGTON, D.C. & BOSTON
-- Lead investigator for several program management audits and efficiency reviews of various federally funded programs that included a wide variety of programs administered by state and local government entities within the New England region. Assessed the audit

risk and vulnerabilities of major programs with a focus on improving operational compliance, financial performance and controls, with enabling Federal statutes and regulations and government auditing standards.

## **PROFESSIONAL DEVELOPMENT**

--MUSKIE SCHOOL OF PUBLIC SERVICE

UNIVERSITY OF SOUTERN MAINE/PORTLAND, ME

Certificate in Municipal Management

-- U.S. DEPARTMENT OF TRANSPORTAION

FEDERAL HIGHWAY ADMINISTRATION

Presenter: Conference on "Oversight of Non-Traditional Financed Projects"

-- MASSACHUSETTS INSTITUTE OF TECHNOLOGY

DEPARTMENT OF CIVIL ENGINEERING/CAMBRIDGE, MA

Lecturer on "Effective Financial and Project Management

Controls of the Central Artery/Third Harbor Tunnel Project".

COVEY LEADERSHIP CENTER/BOSTON, MA

Certificate for Seminar on Seven Habits of Most Highly Effective People.

--HARVARD UNIVERSITY

J. F. K. SCHOOL OF GOVERNMENT/CAMBRIDGE, MA

Certificate for successfully completing Program for Massachusetts Senior Executives

## **CIVIC/COMMUNITY**

**Town of Marblehead Disabilities Commission** 

**Town of Marblehead School Committee** 

Town of Marblehead Capital Planning & Budget Committee

Town of Marblehead 350th Anniversary Sub-Committee

Marblehead Star of the Sea Parish, Parish Council

Marblehead Youth Soccer Association/Coach

Marblehead Counseling Center, Board of Directors

Thomas A Massaro 124 Lafayette Street Marblehead MA 01945

Kyle Wiley Marblehead Select Board Abbot Hall Marblehead MA 01945 wileyk@marblehead.org

#### To the Marblehead Select Board:

I am very interested in serving on the committee to develop a new Governance Charter for the Town of Marblehead.

The primary goal of Charter committee will be to propose constructive change while protecting as much as possible the very positive character of the town. One of the major challenges will be to plan for the needs of the future while addressing the town's current problems, i.e., to consider the longer-term issues while dealing with the immediate needs of today. In short, the committee must be very mindful of the forest while attending to the trees.

I believe I can bring a fresh new perspective to those discussions. For many years, I was part of the Organizational Behavior division at Darden Graduate School of Business at UVA which focused on the management of structural change in business enterprises. As a consultant, I have been involved in several situations where social and economic transitions were creating tension between stakeholders stressing continuity and those seeking a very different future. With this experience and background, I will try to help create a balance between the short-term fixes and the long-term strategic planning needed in our town.

I have attached a brief resume, but please feel free to contact me if I can provide any additional information about my suitability for this role.

With best regards,

Tom Massaro

#### Thomas A. Massaro, M.D., Ph.D.

Dr. Massaro is the Harrison Foundation Professor of Medicine and Law, Emeritus at the University of Virginia. Prior to his recent move to Marblehead, he served as Chief Medical Officer of the New Mexico Department of Health during the COVID pandemic.

He received his engineering degrees from MIT, Cornell, and the University of California, Berkeley, his MD degree from the University of Wisconsin at Madison, and his management degree from the Stanford University Graduate School of Business, His residency and fellowship training were completed at the University of Colorado in Denver. He received board certification in Pediatrics, Neonatology, and Critical Care Medicine.

At UVA, he held appointments in the Departments of Pediatrics and Public Health Sciences in the School of Medicine, in the School of Law and in the Darden Graduate School of Business Administration. He was division chief of the Pediatric Critical Care and the Emergency Medical Transport Services. He served as Chief of Staff (CMO) of the Health System and Associate Dean of Clinical Affairs. After retirement from UVA, he served as the Founding Dean of the new School of Medicine at the University of Botswana in Gaborone, Botswana.

Dr. Massaro's early academic research was in biomedical engineering, but over time he became more engaged with health care strategy and reform - both domestically and internationally. He consulted to the health insurance reform process in the Czech Republic. He reviewed the medical savings account system in Singapore. He worked with the New Zealand Ministries of Finance and Health as they introduced business and market principles into their health system. Most recently, he organized a consultant team to advise the Southwest Virginia Health Authority in its effort to develop an \$80M plan for increased public health services in that region. In addition to clinical practice and teaching at UVA, Dr. Massaro has taught courses on Law and Medicine, Children's Health Care, Management of Non-profit Organizations, Health Care Management, Healthcare Reform, Global Health, and the Legal Implications of Biomedical Technology. He has lectured extensively on health care policy, health reform strategy, and healthcare change management. He has served as an advisor to governments, consulting firms, and major health care organizations worldwide.

His publications in medical informatics addressing the social and cultural constraints on the introduction of computer technology into the medical setting were well received. His co-authored book, <u>The Business of Critical Care</u>, described the management skills necessary to direct high technology patient care teams in the changing social and economic medical environment. He also served on the editorial board of the AAMC journal <u>Academic Medicine</u>.

In the past, his work has been supported by grants from the NIH, NSF, the Colorado Heart Association, the Cystic Fibrosis Foundation, the Whittaker Foundation, and several private firms.

Caleb R. Miller, Ph.D. 29 Curtis St. Marblehead, MA 01945

Wednesday, March 6th, 2024

Select Board Abbot Hall 188 Washington St. Marblehead, MA 01945

Dear Members of the Select Board,

I write to volunteer for the Town Charter Committee. As a former professor of political science, I'm deeply interested in the conceptual questions and logistical issues surrounding the creation of a town charter, particularly in a community as historically rooted as Marblehead. As both a local homeowner and parent, I'm similarly invested in contributing to a town that's given my family and me so much, hoping to protect what makes Marblehead so special, while planning for potential challenges that may lie ahead.

I moved with my family to Curtis Street in November of 2020. During that time, I was a Visiting Democracy Fellow at the Ash Center for Democratic Governance and Innovation (Harvard Kennedy School), exploring how local and national governments across the globe worked to expand political awareness, democratic participation, and state accountability. We immediately fell in love with the town: the seaside culture, colonial architecture, reverence for history (both momentous and ordinary), walkability, and fantastic community events (e.g., the Horribles Parade, Christmas Walk, children's programming offered by the Recreation and Parks Dept.). Having both grown up in the suburban Midwest, my wife and I had never experienced anything like it.

In 2021, I accepted a visiting professorship at Washington and Lee, teaching courses in contemporary democratic theory and the history of political thought, while continuing my research on the sociocultural experience of 21st-century democratic citizenship. I resigned from that position in 2022, in large part, because my family and I missed Marblehead. Now, I split my time between helping my wife manage her ever-expanding educational consulting business and raising my five-year-old son, currently in pre-k at Tower.

With my training and background, I believe I could offer real insight to this committee, particularly as it pertains to some of the more theoretical and philosophical concerns

that inevitably arise when designing a 'founding document' (however far removed from the actual, historical founding that document is). As an academic, I'm also no stranger to the patient work involved in such an undertaking. And as a parent, I feel a deep responsibility to ensure Marblehead's unique charm and character, so that my children's children can come to know it as I have.

Enclosed with this email, please find my C.V. If you have any further questions, don't hesitate to ask. I look forward to hearing from you.

All my best,

Caleb R. Miller, Ph.D.

# Caleb R. Miller, Ph.D.

29 Curtis St. email: Caleb.R.Miller@gmail.com Marblehead, MA 01945

cell: (816) 682-2760

website: www.calebrmiller.com ORCID: orcid.org/0000-0002-7049-2341

PROFESSIONAL APPOINTMENTS

**Washington And Lee University** 

Visiting Assistant Professor, 2021-2022

Department of Politics

**Harvard University** The Roy and Lila Ash Center for

Democracy Visiting Fellow, 2019-2021 Democratic Governance and Innovation

University of California, Santa Barbara

Visiting Lecturer, 2018-19 Teaching Associate, 2016-18 Department of Political Science

**EDUCATION** 

University of California, Santa Barbara

Doctor of Philosophy, 2018

Department of Political Science

Certif. in College and University Teaching UC Regents Special Fellowship, 2011-16

Fields: Political Theory and American Politics Committee: Andrew Norris (chair), P.E. Digeser,

and Joshua Foa Dienstag (UCLA)

Dissertation: "Living Under Post-Democracy: Political Subjectivity in Fleetingly Democratic

Times"

**University of Chicago** 

Master of Arts, 2010

Division of the Social Sciences

**Brown University** 

Bachelor of Arts, 2009

The College

Philosophy and Modern Culture & Media

#### RESEARCH AND TEACHING INTERESTS

## **Areas of Specialization**

Modern and Contemporary Political Theory, Democratic Theory, Democratic Realism, Political Realism, Thomas Hobbes

## **Areas of Competence**

History of Political Thought, Ancient/Classical Political Theory, Conservative Political Thought, American Political Thought, American Politics, Political Science Pedagogy

#### WRITING AND RESEARCH

#### **Book**

Living under Post-Democracy: Democratic Citizenship in Fleetingly Democratic Times Routledge Advances in Democratic Theory (March 2020)

## VICTOR A. WILD, ESQ. 40 RUSSELL STREET MARBLEHEAD, MA 01945

March 21, 2024

Town of Marblehead Select Board Abbot Hall Marblehead, MA 01945

Re: Town Charter Committee

To The Select Board:

I write to express my interest in being considered for appointment to the prospective Committee to study and create a town charter for Marblehead. I am intrigued by the project. Having moved my family to Marblehead 40 years ago, I have developed a strong interest in the history and future of Marblehead. I am optimistic that my professional and personal experiences can be of service on the Committee. My bio abstract is enclosed for your review.

Thank you for your consideration.

Sincerely,	
VICTOR A	A. WILD

### **VICTOR A. WILD**

## **BIOGRAPHICAL ABSTRACT**

#### **PERSONAL:**

Victor A. Wild moved from Tucson, AZ to Marblehead, MA with his [now deceased] wife and young daughter Rachel in 1984. Rachel attended school at Elbridge Gerry School, Shore Country Day School, Marblehead Middle and Marblehead High Schools before attending and graduating from the University of Massachusetts, Amherst. She lives with her husband and their three children in Venice, FL where she taught school for 15 years and now co-owns an insurance agency with her husband.

Victor married Caroline Juon Wild in 2004 at St. Michael's Episcopal Church in Marblehead. "Carri" is a software consultant with Vitech, a New York-based technology company, and is currently assigned as the Project Manager for implementation of pension plan software for multiple Vitech clients. Victor and Carri have an 11-year-old son who has attended Devereux School, Village School, Marblehead Charter School and currently attends St. John's Prep.

#### **MARBLEHEAD CIVIC ACTIVITIES:**

Mr. Wild served as Chairman of the Town of Marblehead Capital Planning Committee from the time of its inception in 1989 to 2000. He was a member of the School Facilities Master Plan Committee in 1998-1999 to plan the revision and building of the entire Marblehead school system facilities. He has served as a Lay Eucharistic Minister with St. Michael's Episcopal Church in Marblehead for approximately 40 years. He also served on the Vestry of St. Michael's

Church, including a 1-year term as Junior Warden and 3-year term as the Senior Warden. He was Co-Chairman of a Preservation Fund Drive raising \$ 175,000 for the Church in 1998. He served on the Board of Directors for the Marblehead Citizens Scholarship Foundation for 4 years. Victor has served as a guest class speaker for civics and citizenship at Marblehead High School

#### **PROFESSIONAL ACTIVITIES:**

Victor is an Assistant United States Attorney in the Economic Crimes Unit of the United States Attorney's Office for the District of Massachusetts (Boston). He has an undergraduate degree in Public Administration (B.S. 1968) and is a graduate of the University of Arizona School of Law (J.D. 1973). Between school courses, Victor served in the U.S. Air Force.

Before moving to Marblehead, he was a lead prosecutor with the Pima County Attorney's Office in Tucson, Arizona from 1973 to 1984. For three of those years, 1981 to 1984, .Victor served as the Chief Criminal Deputy supervising approximately 40 attorneys and 75 support staff while also prosecuting significant felony cases, including capital murder trials. He joined the U.S. Attorney's Office under former U.S. Attorney William Weld in 1984 and continues to the present as a senior Assistant U.S. Attorney. He has served in the Major Crimes and Economic Crimes Units. For 3 years he served as Chief of the Major Crimes Unit. His current practice emphasizes prosecutions of complex white-collar cases involving complex financial frauds, identity theft, investment and securities fraud, pension plan criminal violations and tax fraud. He has participated in state bar Continuing Legal Education programs in Arizona and Massachusetts and has conducted training for federal, state and local law enforcement personnel as well as international associations of fraud investigators and investigative analysts. He has received multiple commendations and awards from state and federal agencies.

March 21, 2024

Select Board Kyle Wiley 188 Washington Street Marblehead, MA 01945

Dear Kyle and Select Board:

I would like to submit my name for consideration for appointment to the Town Charter Committee. I would also like to congratulate the Select Board for moving forward on this issue.

For over 5 years, I have been studying the benefits and limitations of Charters. More recently, I have joined a group at the Marblehead League of Women Voters examining ways to improve governance which included a deep dive into municipal charters. Although there is still much to learn, I feel I am "shovel ready" to jump into this process.

I look forward to the entire process but am particularly interested in the public engagement and input piece. The Town has functioned without a charter for 395 years and development of a modern charter requires a careful and open two way dialogue with the community as to why we need a charter and what its content should be. Any proposed Charter will require approval of Town meeting and likely a Town wide vote so success will be elusive if the community is not fully engaged from day one.

I expect this process to be time-consuming with many diverse opinions and ideas that must be discussed and considered. For over 30 + years, I have served on a large variety of public and private Committees and Boards and know how to work as team player and I am committed to contribute the time required for this endeavor.

Jim Zisson

## James R. Zisson

Marblehead, MA

# Summary

Experienced and focused engineering project manager with a solid combination of technical, budget, schedule and people skills including consensus building and team dynmaics.

## **Education and Professional Certification**

- C.S.S. in Administration and Management 1998, Harvard University Extension, Cambridge, MA
- Master of Engineering 1985, Dartmouth College, Hanover NH
- Bachelor of Science Mechanical Engineering 1982, University of Massachusetts,
   Dartmouth, MA
- Registered Professional Engineer Massachusetts and various patents.

# **Experience**

GE Aviation Lynn, MA

November 1984- Present

- Engineering Project Manager Helicopter Propulsion Systems. Manage multiple new
  designs in both new product development and R&D space. Work directly with various
  airframers both domestically and internationally. Full responsibility for technical, cost,
  and schedule management.
- Various positions of increasing responsibility including engineering analysis, design, engineering management, Six Sigma, Lean Continuous Improvement, and Project Management

US Navy Supt. Ship Building and Stone & Webster Engineering May 1981- June 1983

# **Community Involvement**

- Brown (Gerry) School Building Committee Marblehead, MA
- Active Marblehead Town Meeting Attendee and Article Presenter
- Member Vertical Flight Society, Dartmouth Society of Engineers, American Society of Mechanical Engineers, Marblehead League of Women, YMCA